

EXCELLENCE IN HOSPITALITYTA

OWNERS . OPERATORS . DEVELOPERS



Curio Collection - Toronto/Vaughan, ON (In-Development)







**EXCELLENCE** 

PASSION

INTEGRITY

COMMITMENT

HOTEL EQUITIES is a full-service hotel ownership, management and development firm with a portfolio of hotels and resorts throughout the U.S. and Canada.

Performance Results

275+ Hotels | 37 distinct brands | 30,000+ guest rooms 108.3% RPI | 103.5% ADR | 106.9% OCI

## **SERVICES**

- **OPERATIONS**
- **HUMAN RESOURCES**
- SALES & MARKETING
- **REVENUE GENERATION**
- PROJECTS, FACILITES & PROCUREMENT
- FINANCE & ACCOUNTING

- FOOD & BEVERAGE
- BRANDING & COMMUNICATIONS
- TALENT RECRUITMENT & DEVELOPMENT
- **CAPITAL & DEBT SERVICES**
- DEVELOPMENT SERVICES
- BUSINESS DEVELOPMENT

## **6From Our Partners**

Aakash Patel, Principal, The Witness Group

Mark Williams, Principal, Coakley & Williams

Doug Dreher, Principal, The Hotel Group

## RECENT ACCOLADES AND AWARDS

★ HUNTER CONFERENCE AWARD FOR EXCELLENCE & INSPIRATION (2023)

22-time recipient of Marriott's GM of the Year Award

Marriott's Chairman's Award

**Marriott's Partnership Circle Award** 

Marriott's Spirit to Serve Award

Hotelier of the Year - HotelWorld Network

The Bruce Reed Rally to Serve Hotel of the Year

Triumph of Spirit Award

President's Award

IHG Top Heartbeat

Marriott's Platinum Hotel Award

Diamond Circle Award

Silver Circle Award

**Hampton WOW! Award** 

Hampton Wall of Fame

Atlanta's Top 100 Private Companies - Atlanta Business Chronicle

Top Multiunit Owners & Developers - Hotel Management

Top Owners & Developers - Hotel Management

Top Owners & Developers - Hotel Business

**Top Hotel Companies - Hotel Management** 

Top Third Party Management Company (#14 out of 100) - Hotel Management (2019, 2023)

Top 100 Leaders in Atlanta, Hospitality - Fred Cerrone - Atlanta Business Chronicle (2019)

America's Most Honored Professionals 2014 (Top 5%) - Fred Cerrone - The American Registry



Hyatt Place - Austin Airport, TX



The Sound Hotel Tapestry Collection - Seattle, WA

